

YOUR PARTNERS FOR SUCCESS IN ITALY



OUR MISSION

The partnership between **STUDIO SANT'ANDREA** and **STRATEGY & ACTION** has the purpose of providing support services to foreign companies willing to export to the Italian market, in particular support services during the **start-up of the presence in the new market and business development** already underway.

We have invested in highly professional human resources and modern infrastructure that we put at your disposal in order to **significantly reduce the time and cost to start-develop your business presence** on the Italian market.

The experience and expertise gained from years of activity in various fields allow us to suggest the most suitable way to seize **new business opportunities** or to give **new impetus to the current ones**.

SERVICES THAT WE OFFER AND TO WHOM YOU MAY BE INTERESTED IN

Companies that want to develop new markets

For companies that want to **develop their market presence** in Italy we offer:

- An initial personal consultation on options for developing in the market;
- A strategic consultancy resulting in the definition of Business Models for Developing a Business Plan at medium-term (with the costs to be incurred).

Companies that already have a presence in foreign markets

For companies **already active** on the Italian market we can offer, in addition to the services mentioned above, constant assistance that includes the legal, contractual and research / selection / recruitment of sales and marketing.

Merger and Acquisitions

Companies interested in quickly gain of market share or to implement local operations will find in us a valuable aid in the **projects of a merger or acquisition**. We also assist companies that need plans for optimizing or restructuring.

YOUR SATISFACTION IS OUR GOAL

Professionalism

Our location and our multicultural team with extensive experience guarantee high-quality results.

Customized solutions and variable costs

Any company can start its own business quickly and at reasonable cost.

Strategic independence

We work with our clients at every stage of their development and help them to gain their independence.

Studio Sant'Andrea Srl

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OUR SERVICES AT A GLANCE



Strategic Consultancy

Selection of local commercial staff

B2B Prospection, Key and Small account

Optimization and Management of sales network

Creation of virtual business offices

Management of sales offices and subsidiaries

Strategic alliances and Acquisitions

Seminars and Training

SOME OF OUR EXPERTISE...

- ✓ **CONSUMER GOODS, FOOD AD NON-FOOD**
- ✓ **INDUSTRIAL EQUIPMENTS, MECHANICAL AND ELECTROTECHNICAL**
- ✓ **AUTOMOTIVE**
- ✓ **AEROSPACE**
- ✓ **RAILWAY CONSTRUCTION**
- ✓ **CHEMICAL INDUSTRY**
- ✓ **INFORMATION AND COMMUNICATION TECHNOLOGY (ICT)**
- ✓ **HEALTH**
- ✓ **TEXTILE/CLOTHING**
- ✓ **B2B SERVICES**

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